

How to assess an agent's qualifications

Here are some other questions you might want to ask:

- Do you work in real estate full time?
- Do you hold any professional designations?
- [Do you belong to the multiple-listing service in the area where I want to buy a home?](#)
- [How many homes have you sold in the past year?](#)
- Can you give me the names and telephone numbers of those clients, so I can ask them about your services?
- How familiar are you with homes for sale in my preferred area and price range?
- Will you be on vacation or otherwise unavailable during the timeframe when I want to buy a home?
- [Do you have a partner, associate or assistant who works with you?](#)
- [What exactly would you do to help me find and buy a home that will meet my criteria?](#)